



International Capabilities

In addition to having a strong presence in the United States and Canada, American Governor is also a leading provider of governor parts, service and upgrades throughout the world and is committed to expanding our international presence. **We have already shipped governor parts to every continent in the world**, over 55 countries in all. Our growing list of satisfied international customers includes companies in the following countries:

Afghanistan	Bangladesh	China	Colombia	Ecuador	Egypt	El Salvador	Finland	Gambia
Ghana	Iraq	Kuwait	Malaysia	Malta	Mexico	Netherlands	New Zealand	Pakistan
Philippines	Saudi Arabia	Singapore	South Korea	Switzerland	Taiwan	UAE	UK	Vietnam

Whether working directly with the end-user customer, providing equipment and services through a regional partner company, or working as a subcontractor to an **Original Equipment Manufacturer (OEM)** or System Integrator, American Governor brings over 500 years of combined hydro turbine experience to every project we work on. Our customers depend on this level of knowledge and expertise to ensure the highest level of governor performance.

We have provided governor field service in the Philippines, training in Abu Dhabi, and digital governor conversions in Western Samoa, Ecuador and Wales. The latter reference is for digital governor PLC systems and field engineering services for the largest pumped-storage hydro plant in Europe: an **1800MW hydro plant** in Wales. The level of theoretical and practical knowledge we bring to projects like this is unmatched in the industry and is vital to the success of those projects, from engineering through commissioning.

We have a dedicated Export Compliance Manager who is familiar with all aspects of international trade, including export documentation, shipping methods, insurance, Letters of Credit, and electronic fund transfers. Many of our governor specialists are multi-lingual and we continue to expand our capabilities in this area.

As the demands of the international market increase, we plan to open foreign offices in select areas. We are also establishing relationships with foreign companies around the world to allow us to better support our hydro customers' needs. We also plan to establish a 24/7 technical support line so that in an urgent need situation our international customers can always reach us, no matter what time of day it is in their part of the world.



American Governor has earned the trust of companies around the world and has provided governor spare parts, field service, training, technical support and/or digital upgrades to over 1,500 powerplants.